

Competitive Snapshot Lilburn of Gwinnett County

Total Rate
with one
YW and

City	Residential Rate	FF Commercial	FF Residential	Rate after FF	Rate after one bag of yard waste	Rate after one bag of bulk waste	Rate after Bulk w/o FF	Garbage Service	Recycling Service	Yard Waste Service	Bulk Waste Service	Differences
Snellville	\$10.85	7.50%	No FF	\$10.85	\$13.34	\$12.34	\$14.83	Yes	Yes	\$2.49 per bag	\$1.49 per bag	City invoices for commercial / 65 gallon for residential
Sugar Hill	\$13.00	7.50%	5%	\$12.35	\$14.76	\$14.25	\$16.01	Yes	Yes	No	\$1.25 per bag	City provides yard waste service at \$1.76 per home
Lilburn	\$13.12	6%	3%	\$12.73	No Charge	No Charge	\$13.12	Yes	Yes	Yes	Yes	Hauler invoices commercial / City receives all service levels without limits, garbage, bulk waste, recycle, and yard waste services
Norcross	\$13.20	0%	0%	\$13.20	No Charge	No Charge	\$13.20	Yes	Yes	Yes	Yes	City invoices for commercial / must schedule bulk waste with City, not automatic
Loganville	\$13.60	4%	4%	\$13.06	\$14.70	No Bulk Waste Svc.	\$14.70	Yes	Yes	Yes	Yes	City collects yard waste at \$1.10 per home / we collect up to 10 bags limit
Grayson	\$13.74	No Commercial	15%	\$11.68	No Charge	No Bulk Waste Svc.	\$13.74	Yes	Yes	Yes	No	No Commercial / limit yard waste to 15 bags / No bulk waste service
Duluth	\$15.58	5%	\$1.25 per bag sold	Don't know bags sold	\$22.97	\$17.02	\$24.41	Yes bags	Yes	\$7.39 per month elective	\$1.44 per bag	* \$1.44 per bag (2.5 bags a week) / \$7.39 per year for yard waste (elective service) / Drop off center for bulk and yard waste / 2010 contract data
Auburn	\$15.51	No Commercial	8.25%	\$14.24	No Charge	No Charge	\$15.51	Yes	Yes	Yes	Yes	No Commercial / Rewards Program, not recommended / 2013 contract data
Peachtree Corners	\$15.65	No Commercial	5%	\$14.95	No Charge	No Charge	\$15.65	Yes	Yes	Yes	Yes	They will be going out for RFPs because of service related issues
Gwinnett County	\$17.74	No Commercial	No FF	\$17.74	\$27.74	No Charge	\$27.74	Yes	Yes	\$10 per month	Yes	\$10 per month for yard waste service
Suwanee	\$22.00	No Commercial	No FF	\$22.00	No Charge	No Charge	\$22.00	Yes	Yes	Yes	Yes	Open Market so pricing may vary, Average is \$22 per month
Lawrenceville	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform except for Commercial
Buford	Self Perform	Could not find	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform	Self Perform Residential but Private for Commercial
Berkeley Lake	\$12.25	5%	5%	\$11.65	No Charge	No Charge	\$15.50	Yes	Yes	Yes	Yes	City allows for a monthly Fuel Surcharge on average of \$3.25 per home which brings the rate to \$15.50 per month

Commercial Comparison of Area

Lilburn	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk	6 x wk
2 yard	\$41.02	\$80.93				
4 yard	\$62.60	\$121.46	\$177.16			
6 yard	\$84.36	\$164.05	\$239.17	\$309.64		
8 yard	\$105.04	\$203.85	\$296.55	\$383.07	\$463.45	\$537.66
Contractor bills direct customers						
City receives a 6% Franchise Fee						

Norcross	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk	6 x wk
2 yard	\$54.52	\$91.24				
4 yard	\$71.30	\$123.26	\$174.00			
6 yard	\$89.98	\$158.43	\$226.87	\$295.32		
8 yard	\$108.64	\$195.74	\$282.88	\$370.00	\$507.90	\$544.22
City bills customers						
City receives no Franchise Fees						

Loganville	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk	6 x wk
2 yard	\$46.90	\$93.90				
4 yard	\$93.30	\$186.10	\$278.80			
6 yard	\$139.60	\$278.80	\$417.80	\$556.90		
8 yard	\$186.00	\$371.50	\$556.90	\$742.40		
City bills customers						
City receives a 4% Franchise Fee and marks it up						

Buford	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk	6 x wk
2 yard	\$57.71	\$115.41				
4 yard	\$76.94	\$141.07	\$192.36			
6 yard	\$102.59	\$192.36	\$256.48	\$333.42		
8 yard	\$121.83	\$243.65	\$320.59	\$397.55	\$487.31	\$551.42
City bills customers						
Could not determine Franchise Fee or Mark up						

Sugar Hill	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk	6 x wk
2 yard	\$ 55.97	\$ 108.91				
4 yard	\$ 73.96	\$ 143.93	\$ 216.76			
6 yard	\$ 92.81	\$ 179.92	\$ 269.88	\$ 364.40		
8 yard	\$ 109.95	\$ 214.19	\$ 326.42	\$ 432.37	\$ 539.18	\$ 645.71
Contractor bills direct customers						
City receives a 7.5% Franchise Fee						

Berkeley Lake	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk	6 x wk
2 yard	\$60.74	\$121.48				
4 yard	\$76.53	\$157.92	\$229.59			
6 yard	\$88.64	\$182.22	\$273.34	\$354.56		
8 yard	\$109.33	\$206.52	\$315.85	\$425.20	\$546.67	\$656.01
Contractor bills direct customers						
City receives a 5% Franchise Fee						

Snellville	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk	6 x wk
2 yard	\$64.82	\$120.45				
4 yard	\$91.09	\$173.65	\$240.57			
6 yard	\$122.01	\$237.14	\$355.15	\$471.97		
8 yard	\$144.47	\$278.64	\$410.83	\$454.47	\$683.22	\$822.95
City bills customers						
City receives a 7.5% Franchise Fee and marks it up						

Smyrna	1 x wk	2 x wk	3 x wk	4 x wk	5 x wk	6 x wk
2 yard	\$43.98	\$84.14				
4 yard	\$66.64	\$131.89	\$170.16			
6 yard	\$89.14	\$186.37	\$247.16	\$291.76		
8 yard	\$111.66	\$223.30	\$283.68	\$366.65	\$458.30	\$546.35
City bills customers						
City receives no Franchise Fees						